

VENUE PARTNERSHIP PROGRAM

Toast 'N' Sip Bartending

Your preferred bar service partner for weddings, corporate & private events

WHY VENUES PARTNER WITH US

- Licensed, insured, TIPS-certified bartenders — COI issued to your venue before every event.
- We never sell or supply alcohol; the host provides it, protecting your liquor license.
- Set-up, service and full bar breakdown handled by our team — your staff stays focused.
- 48-hour response on every date inquiry, plus a walkthrough before our first event with you.

PARTNERSHIP TIERS

Preferred Vendor

Any volume · no commitment

Vendor-list placement, COI on file, standard rates, direct booking link.

Premier Partner

10+ referred events / year · 5% off

Priority date holds, dedicated partnership manager, custom bar menus, co-branded collateral.

Exclusive House Bar

Sole recommended bar service · 10% off

Guaranteed staffing, equipment staged on site, staff trained on your floor plan, named on your materials.

RATE CARD

Bartender	\$250 flat per bartender (3-hour minimum)
Server / wait staff	\$27 per hour, per server
Barback	\$30 per hour (one per two bartenders)
Bar rental — with our staffing	\$150 flat
Bar rental — standalone	\$300 flat

STAFFING AT A GLANCE

One bartender per 85 guests · a barback for every two bartenders · one server up to 50 guests, then two servers plus one for each additional 25 guests.

Example — 120-guest, 5-hour wedding: 2 bartenders, 1 barback, 4 servers — approx. \$1,190.

NEXT STEPS

1. Submit a venue inquiry — we respond within one business day.
2. Walkthrough & partnership agreement, with COI issued to your venue.
3. You receive a direct booking link and instant estimate tool for your clients.